

VIP | Vision
Investment
Portal

Vision Investment Portal

www.viportaluk.co.uk



As part of our specialised investment support role we provide independent, professional due diligence and research services to Vision IFAs, providing them access to top tier investment solutions for their clients.



Welcome to **Vision Investment Portal**

Vision Investment Portal (VIP) is an investment support business, designed to help the clients of Vision Independent Financial Advisers (IFAs) to not only gain access to a range of high-quality Discretionary Fund Management companies (and some product providers) but to also add value by negotiating unique benefits.

As part of our specialised investment support role we provide independent, professional due diligence and research services to Vision IFAs, providing them access to top tier investment solutions for their clients.

VIP conducts regular meetings with Discretionary Fund Managers, carrying out rigorous due diligence involving the assessing of their service quality, fee structures, investment performance and tailored offerings before creating its panel of chosen firms.

Our expert Investment Committee regularly conducts this valuable work and negotiates the most competitive pricing for clients, giving advisers the assurance, they can confidently recommend the products and services to their clients. Maintaining the relationship with Discretionary Fund Management companies has to be an on-going process, so that we can be confident that they are not only still providing a leading offering but also one which allows the Vision IFA to ensure they provide the most appropriate solution for their clients.

About VIP

Your Vision Independent Financial Adviser (IFA) has to be fully informed and have the ability to understand opportunities as they arise. That's why working together with VIP, your adviser uses their expertise and initiative to bring to you an approved choice of Discretionary Fund Managers and strategic product providers. In discussion with your Vision IFA, they will advise the best solution for your financial needs safe in the knowledge that you are choosing from some of the best Discretionary Fund Managers that the industry has to offer.

Here's how it works:

- VIP plays a pivotal role by meticulously evaluating and selecting Discretionary Fund Managers in the UK to form our panel.
- By collaborating with VIP, your Vision IFA gains access to a curated pool of approved Discretionary Fund Managers and product providers.
- Armed with this information, your Vision IFA can confidently recommend suitable options to their clients.
- While your Vision IFA focuses on client care, the day-to-day management of your finances is entrusted to a skilled Discretionary Fund Manager.
- By working closely together, your Vision IFA will recommend to you the most fitting solution by selecting from some of the UK's top Fund Managers.



Understanding Discretionary Fund Management

So what is Discretionary Fund Management?

Discretionary Fund Management is a service that provides access to experienced and highly qualified investment professionals, traditionally a stockbroker or wealth manager, who specialise in running investment portfolios on behalf of clients. They use their discretion to take decisions as they see fit, bringing into consideration the goals and needs of each client.

One of the main attractions of Discretionary Fund Management is the personal service it offers. Your Discretionary Fund Manager will consider a variety of factors, established by your Vision IFA including your long and mid-term objectives, attitude to risk, capacity for loss and use this information to create a totally bespoke portfolio. Coupled with the more personal service and being able to discuss specific preferences as to what goes into the portfolio, for example ethical funds or to exclude tobacco, this really does make this tailored offering a premium investment service. Regular focus on your portfolio ensures that the blend of assets is still appropriate in changing economic periods.

Both you, as the client, and your Vision IFA are kept informed of what the Discretionary Fund Manager is doing in various ways that can include regular reports, face to face review meetings and/or access by way of an online valuation system via the website.

In conjunction with your Vision IFA, Discretionary Fund Managers are always taking steps to get the best returns possible for the investment whilst considering the level of risk taken. As we know, one size does not fit all, so your Vision IFA will spend time with you to establish whether Discretionary Fund Management is the right solution for you, based on your precise requirements.

Unique **benefits to you as a client**

- From the outset, your Vision IFA will have established your attitude to risk, your specific financial goals and outlined a suggested way forward using their expertise in the industry and all based on your financial circumstances.
- Access to a range of portfolios to match a wide range of risk strategies and your income and growth objectives.
- Working with your Vision IFA, VIP will have negotiated on your behalf with the selected Discretionary Fund Management companies preferential and exclusive terms when it comes to the service. This could include cost savings, access to lower entry levels than available in the open market and, should the need arise, transfers between VIP approved Discretionary Fund Managers are free from any additional DFM charges.
- Regular focus on your portfolio to ensure that the blend of assets is still appropriate in changing economic periods and the ability to respond quickly to market data.
- Comprehensive reports available throughout the year providing performance analysis of your portfolio and regular market commentaries from the underlying fund manager.
- A dedicated website to bring you up to the minute information about your portfolio through **www.viportaluk.co.uk**
- Face to face meetings with a Discretionary Fund Manager, if required, can be arranged through your Vision IFA.
- Some of the best Discretionary Fund Management services that the market has to offer with all the necessary due diligence and appropriate diversification checks carried out by VIP saving your Vision IFA time and likely to be reflected in any advice fees you pay. The following presentational inserts within this brochure provide you with information on each of the Discretionary Fund Management companies that have shown true strength and expertise in their bespoke investment offering. Coupled with this brochure and by using a holistic approach to independent financial planning, your Vision IFA will help to guide you through the investment options to achieving your financial goals.

Summary of benefits of VIP to clients

- Initial and ongoing quarterly due diligence of Discretionary Fund Managers and annually on selected other product providers.
- Unique cost savings which can include reduced or zero trading fees.
- Access to bespoke portfolios at lower-than-normal minimum investment levels.
- Access to information and portfolio valuations via **www.viportaluk.co.uk**

Information at your fingertips with **www.viportaluk.co.uk**

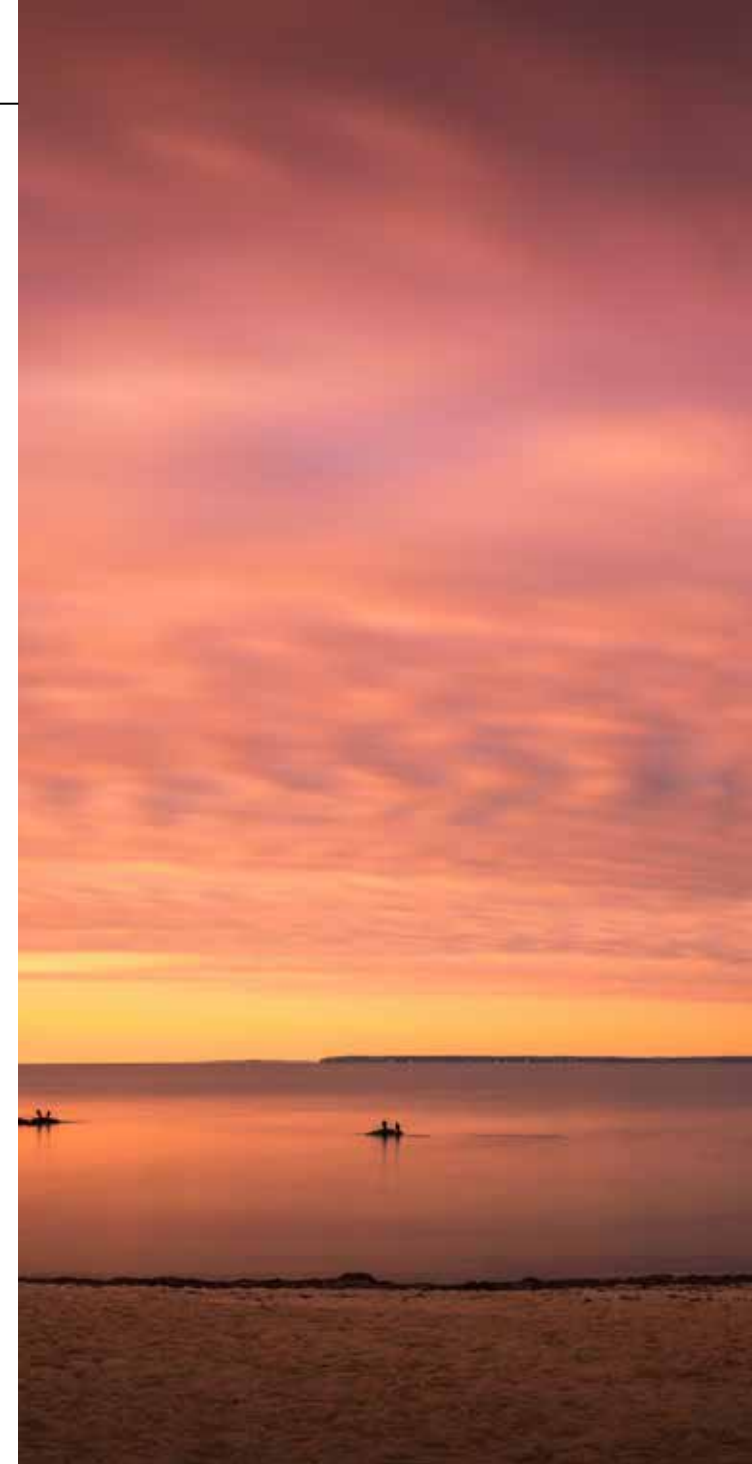
Working together with your Vision IFA and chosen Discretionary Fund Managers, Vision Investment Portal (VIP) has created a dedicated website allowing you to view your own individual investment portfolio whenever you wish. We welcome you to log in via the My Valuation page and click on your relevant Discretionary Investment Management company that will bring you through to your portfolio using your unique log in details. The website can be used 24 hours, 7 days a week and is a secure way of keeping up to date with how your investment portfolio is performing, the information at your fingertips whenever its needed. You can also scroll through the website to get to know your Discretionary Fund Managers better plus obtain regular updates from them in the form of articles and other content.





The **next steps**

This guide has hopefully been helpful to you in providing information on Discretionary Fund Management, the benefits to you and helped explain how Vision Investment Portal (VIP) works alongside your Vision IFA to offer you tailored investment solutions to enhance your wealth management. Please speak to your Vision IFA to discuss the service in more detail.





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